

Illusions of Trust: The Psychology of Professional Skepticism

This interactive and entertaining session teaches a revolutionary approach to skepticism that enhances professional reasoning and judgment. A recent scientific study conducted by Toby Groves indicates this approach can dramatically improve clarity and effectiveness in information screening and interpretation over traditional approaches to skepticism.

Attendees will experience the fascinating experiments from the study and learn the surprising psychology and invisible influences that impact skeptical judgment. They will discover the secret to matching levels of skepticism to evidentiary characteristics, organizational culture and situational context. They will learn how judgment can be refined by turning the lens of skepticism back on themselves, recognizing and adapting their approach to achieve the best results.

*Optional - This session offers a powerful, live EEG demonstration (visual representation of brain activity) allowing attendees to witness the cognitive patterns that correspond with the most effective thinking approaches.

Major Subjects:

- Three dimensions of skeptical cognition
- The role of situational awareness in skepticism
- How to determine the reliability and validity of evidence
- Knowing how to match skeptical reasoning to the environment
- Learn how to uncover hidden biases that damage skepticism

Learning objectives: Attendees will learn to employ three-dimensional skepticism and the nuances of situational awareness that will transform their understanding of skepticism and improve the accuracy of their skeptical judgments.

Level: Basic

Prerequisites: None

Advanced preparation: Not required

Hours: 1-8. Session available in 1-2 hour keynote format, a 1-4 hour presentation format or 2-8 hour workshop format.

Designed for: Analysts, auditors, governance and compliance professionals, and those working in the IT, HR, legal, and medical professions as well as executives, policymakers and other decision makers interested in enhancing the accuracy of skeptical judgments.

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